

lst August 1995

Mr and Mrs F O'Gorman Flat 5 45 Marine Parade Brighton West Sussex

Dear Frank,

Thank you for your patience and warm welcome during the past few weeks towards my family and myself. Before we instruct surveyors or you instruct your estate agents, could you please make a note of the following. After calculating my cash flow after the recent purchase of the flat above you it is obvious that the purchase price of your flat is a priority worthy of careful consideration by both parties. The best possible price I can reach is £43,000. One of the reasons why I urge you to consider dealing direct with me and not incurring high estate agent fees is because the difference between the price that you feel your property is worth, the time you could waste in actually achieveing that figure and also bearing in mind that the time of year is fairly crucial and fast running out.

If you were to accept this offer of £43,000 I think we could complete within 3/4 weeks all things being equal. Please do not take offence at any of the contents of this letter, I am acting in good faith with regards both to the effort, speed and professionalism on my part so that we may bring this particular transaction to a successful conclusion.

Yours sincerely,

A Micheal.

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